

# illumeo

## Customer Case Study



**NYSE: N**

**Rev: \$741M FY '15**

**Employees: 4,600**

*Founded in 1998,  
NetSuite is the industry's  
leading provider of  
cloud-based business  
management software.*

### Illumeo Product: Expertise Management

#### Customer Challenge

NetSuite is a global company with far flung business operations spanning North America, Europe and Asia. A great challenge has always been keeping all employees on the same page with regards to training. This is especially important when people around the globe need to work on the same processes, and thus have the same knowledge base with regards to that process.

#### Solution

Before Illumeo, NetSuite's business operations training was ad hoc. A web meeting here, a conference there, and an occasional trip to HQ to pull a group together. There was no global, functionally-focused training platform with job- and function-specific learning content. Training that involved travel was expensive in both dollars and time consumed. Illumeo's Expertise Management platform provides hundreds of job- and function-specific courses built by subject-matter-experts, all bringing CPE credit for certified professionals across the organization. Courses are easily assignable by employees and managers, easily tracked by leaders and HR, and easily consumed any time, anywhere by the end users – all at a price even a CFO can love.

**Illumeo** is the leading online provider of Expertise Management solutions, Illumeo helps corporate professionals and organizations work together to build the skills and capabilities to help everyone be an expert at their job.



**“ Before Illumeo, training was ad hoc and we could never get everybody looking at the same training at the same time. The platform is also very popular with people who have CPE requirements to meet.”**

**Ron Gill, CFO**